



PROVAD

Business Profile

2024



About ProVAD



Who we are?

ProVAD is a Value-Added Distributor established in Egypt, we focus on having a real added value to every product we distribute.

We are here to help our partners with all the needed resources to get them satisfied by Setting a long-term plan to have established a distribution company to focus in VOIP, Cyber Security & Data protection solutions.



Our Vision

To become the leading regional IT Solutions Provider that aims to enhance Distribution business model to add values with perceived quality thresholds for channels and enterprises.



Our Mission

As a leader in communication business, we commit to deliver a competitive portfolio of unified communication solutions and reliable services to our Channels. Our team of professionals creates innovative business solutions that aim to fulfill customers' needs, builds long term partnerships with suppliers, while applying ethical business practices and maximizing the rate of return on investment.

Current Facts

25+

Successful Workshops

110+

Valuable Partners

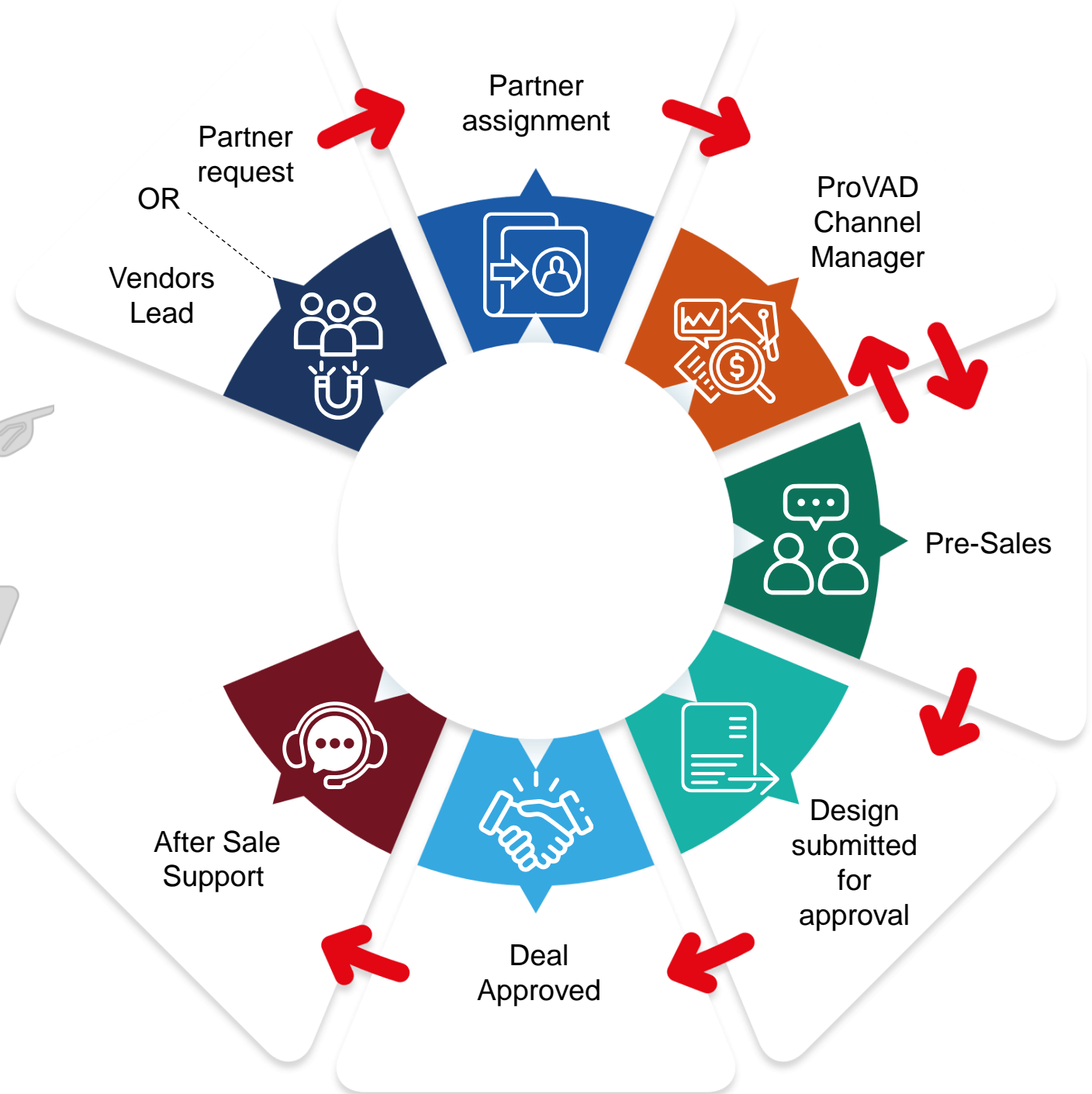
386+

Satisfied End Users

70+

Delivered Projects

Sales Cycle



What we do?



What we do?



Cyber Security Solutions



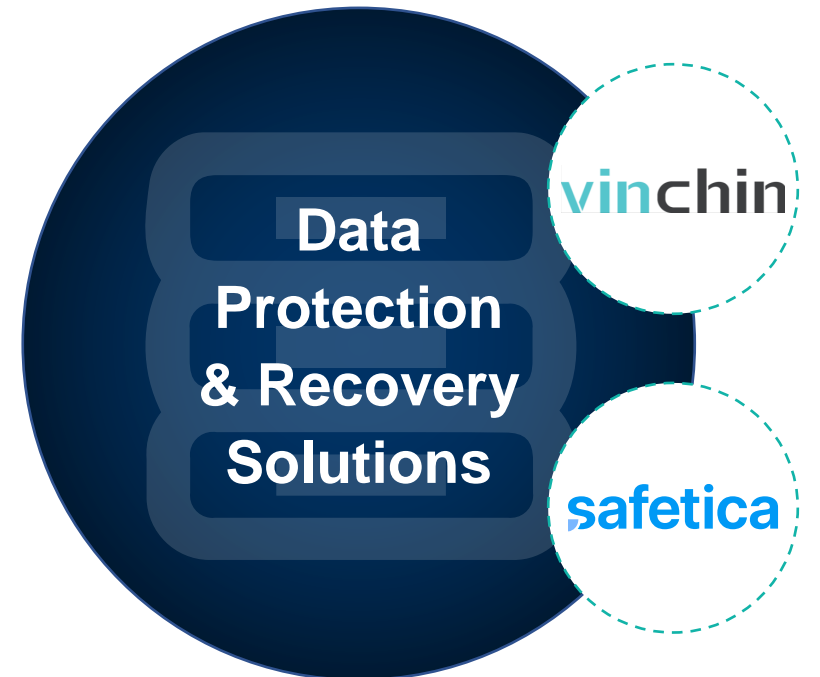
The graphic features a dark blue circle with a lighter blue padlock icon in the background. The text "Cyber Security Solutions" is centered in white. Below the circle is a white dashed circle containing the "eset" logo in teal.





Networking & Switching



The graphic features a dark blue circle with a network diagram icon in the background. The text "Networking & Switching" is centered in white. Below the circle is a white dashed circle containing the "PLANET" logo, which includes a globe icon and the text "PLANET Networking & Communication".



Data Protection & Recovery Solutions



The graphic features a dark blue circle with a cloud icon in the background. The text "Data Protection & Recovery Solutions" is centered in white. To the right of the circle are two white dashed circles: the top one contains the "vinchin" logo and the bottom one contains the "safetica" logo.

VOIP & Call Center Solutions



Yealink

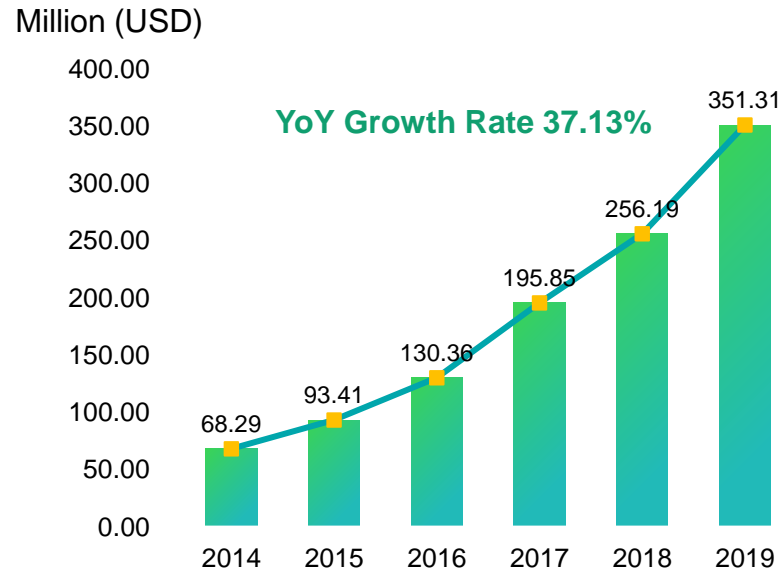
IP Phone Portfolio

Yealink | Make communication simpler and more efficient

Technology Partners



Performance



- Stable Profitability
- Significant Growth
- High Operational Efficiency
- Healthy Cash Flow

GAGR : DOUBLE-DIGIT Average Annual Revenue Growth Rate
 Source: Company Financial Report, Jun 2019

#1
SIP Market Share

\$60M+
R&D Investment

2500+
Employees

3M+
Channel Network

Yealink

IP Phone Portfolio

T5 Series IP Phone



T4 Series IP Phone



T3 Series IP Phone



CP Series Conference Phone



Business Handset DECT handset



Ruggedized Handset DECT handset



DECT Base Station



One-stop Voice Solution

Team Collaboration

Easy remote conferencing

CP965-WM CP925 CP935W



On-the-go Business

Easy wireless communication

W79P W77P W78P W73P W76P
IP67 IP54



Common Areas

Fulfill basic communication needs

Classical IP Phone

SIP-T33G

SIP-T31W



Executive

Easy Collaboration on personal desk

VP59

SIP-T58W (Pro) with Camera



General Office

Superb HD call quality

Best in class GUI design

T5 Series

T4U Series



Front Desk

Professional reception service

T5 Series + EXP50

T4U Series + EXP43



Yeastar



Boundless
Communication.
Frictionless Workplace.

Technology Partners



Yealink

HubSpot CRM

odoo

zendesk



120+
Countries

450K+
Customers

250,000
PBX Installed

9,000+
Global Channels



Used by more than
450,000
customers globally

OUR PRODUCTS

P-Series PBX System

A 'PBX-Plus-More' System that converges voice, video, applications, collaboration, and more.

S-Series VoIP PBX

Entry-level on-premises phone system for small businesses.

Yeastar Central Management

A centralized platform for Yeastar hosted PBX services delivery and on-prem devices remote management.

Yeastar Workplace

Meeting Room Booking. Desk Booking. Visitor Management. All in one and one for all.

5G CPE

A 5G connection hub that converts 5G signals into Wi-Fi or wired Ethernet.

VoIP Gateways

Standalone FXS/FXO/GSM/PRI/BRI/Cellular VoIP gateways for cost efficiency and operation flexibility.

P-Series PBX System

Go Boundless. Converge voice, video, applications, collaboration, and more in one.

Yeastar P-Series PBX System is a complete Unified Communications portfolio that reinvents how businesses connect. As a 'PLUS' solution, it brings voice, video, messaging, call center, and more together as one, and lets you work everywhere and every way your business does.

-  **Appliance Edition**
Out-of-box hardware PBX
-  **Cloud Edition**
Communications in the Cloud
-  **Software Edition**
Deployed on your own server



All-integrated for a Better Way of Work

- **Connectivity** – Talk, meet, and chat effortlessly on a single server, from virtually any device you love.
- **Simplicity** – Easy to use and manage with an intuitive web GUI driven by point-and-click configuration and role-based granular permission control.
- **Productivity** – Smart user designs like visual call handling, dynamic presence, PBX-native contacts, streamlined call center console, etc. to power productivity everywhere for every role.
- **Interoperability** – 3rd-party communication resources including SIP trunks, IP phones, gateways, CRM and collaboration tools can work perfectly with P-Series PBX System.
- **Opportunity** – Built with the latest technology and industry-grade components, Yeastar P-Series is highly integrated, adaptable, and evolutionary to power future digital workplace and is continuously evolving to promote boundless communications for business of all sizes.

P-Series PBX System Feature Plans

Go at your speed and business needs. The P-Series PBX System is available in three deployment modes with tiered feature plans.

	Standard Plan	Enterprise Plan	Ultimate Plan
Deployment Mode	Appliance	Appliance, Software, Cloud	Appliance, Software, Cloud
Standard PBX Features	✓	✓	✓
Instant Messaging	✓	✓	✓
Remote Access Service *	✓	✓	✓
Remote SIP Service *		✓	✓
Call Center		✓	✓
Phonebooks		✓	✓
Call Accounting		✓	✓
CRM Integration		✓	✓
Helpdesk Integration		✓	✓
Microsoft Azure AD Integration		✓	✓
API		✓	✓
Active Directory Integration			✓
Web Video Call			✓
Video Conferencing			✓

Features Included in All Feature Plans

Telephony Features	Business Features	Administration & Security	Unified Communications
AutoCLIP	IVR	Web-based Management Portal	Linkus UO Clients
Call Routing	Queue	Graphical Dashboard	• Web Client
Call Forwarding	Ring Group	Auto Provisioning	• Mobile Client (IOS & Android)
Call Monitoring	Paging & Intercom	Bulk Import & Export	• Desktop Client (Windows & MacOS)
Call Parking	Operator Panel	Extension Directory	• Google Chrome Extension
Call Pickup	• Monitor Call Status	Group & Organization	• Presence
Call Recording	• Monitor Presence Status (Extension, Ring Group, Queue, Parking Slot)	User Role & Permissions	• Native Contact Management (Personal Contacts, Company Contacts)
Call Flip	• Drag & drop Dispatch Call	Operation Logs	• Audio Conferencing
Call Switch	• Advanced Call Control	Event Logs & Notifications	• WebRTC Audio Call
Call Transfer	Custom Prompts	Backup and Restore	• Function Keys on Web Client
Call Waiting	Distinctive Ringtone	Troubleshooting	• CTI
Caller ID	Music on Hold	Built-in SMTP Server	• Select & Dial with Hotkey
Conference Rooms	MOH Playlist & Streaming	Network Drive	Voicemail
Speed Dial	PIN List	AMI	• Voicemail Transcription
Dial by Name	BLF Support	Remote Management	• Group Voicemail
DNIS	LDAP Server	Hot Standby	• Voicemail to Email
DID (Direct Inward Dialing)	T.38 Fax	Security	Pop-up URL
DND (Do Not Disturb)	Remote Extensions	• SRTP & TLS Call Encryption	Microsoft Teams Integration
DOD (Direct Outward Dialing)	Business Hours & Holidays	• Password Policy Enforcement	Headset Integration
CID-based & DID-based Call	Emergency Number	• Auto & Static Defense	
Allowed/Blocked Number	Emergency Notification	• IP Blocklist	
	ODR & Basic Reports	• Country Allow/Block List	
		• Outbound Call Frequency Restriction	

* Available for P-Series Appliance and Software Edition only. The Cloud Edition doesn't require the feature for remote connectivity.

P-Series Appliance Edition

General Specifications



Appliances	P550	P560	P570
Base Users / Max Users	50	100 / 200	300 / 500
Max Concurrent Calls	25	30 / 60	60 / 120
Base / Max Call Center Agents	50	100 / 200	300 / 500
Max FXS Ports	8	8	16
Max FXO/BRI Ports	8	8	16
Max GSM/3G/4G Ports	4	4	6
Max E1/T1/J1 Ports	-	1	2
Expandable D30	0	1	2
NFO Read/Write	Yes	Yes	Yes
Ethernet Interfaces	2 x (10/100/1000 Mbps)		
Hard Disk	No	1 SATA (Up to 2TB)	
USB	1 (Up to 2TB)		
Power Supply	AC 100-240V 50/60HZ 0.6A max	AC 100-240V 50/60HZ 1.5A max	
Size (L x W x H) (cm)	34 x 21 x 4.4	44 x 25.2 x 4.4	44 x 25.2 x 4.4
Weight	1.64 KG	2.37 KG	2.38 KG
Form Factor	1U Rackmount		
Environment	<ul style="list-style-type: none"> • Operation Range: 0°C to 40°C, 32°F to 104°F • Storage Range: -20°C to 65°C, -4°F to 149°F • Humidity: 10-90% non-condensing 		

Innovative Modular Design

Customize telephony interfaces as needed and scale up users and concurrent calls when the business grows.



Telephony Module

- S2: 2 FXS Ports
- O2: 2 FXO Ports
- B2: 2 NT/TE BRI Ports
- SO: 1 FXO and 1 FXS Port
- GSM/4G: 1 GSM/WCDMA/4G Channel

Expansion Board

- EX08: 4 Module Slots and 8 Interfaces on the Panel
- EX30: 1 Onboard E1/T1/PRI Interface

Expand System Capacity

- D30 DSP: Add 100 Extensions & 30 Concurrent Calls

*astTECS



Lead the Opensource
IP PBX Revolutions

Reference



Believers Church
MEDICAL COLLEGE HOSPITAL



***astTECS** is a leader in end to end unified communications, offering wide range of cutting edge enterprise telecom products based on open source technology. We also provide world class 24X7 support to global customers through our in-house Global Support Management Center (GSMC).



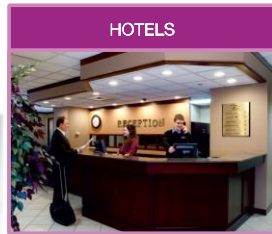
30K+
Calls Served Every Day

35+
Countries

4500+
Happy Customers

20+
Offices Worldwide

* astTECS Lead the Opensource IP PBX revolution



Unified Communications



Collaboration



Speech Analysis

Smart Client



CRM Integration



Surveillance

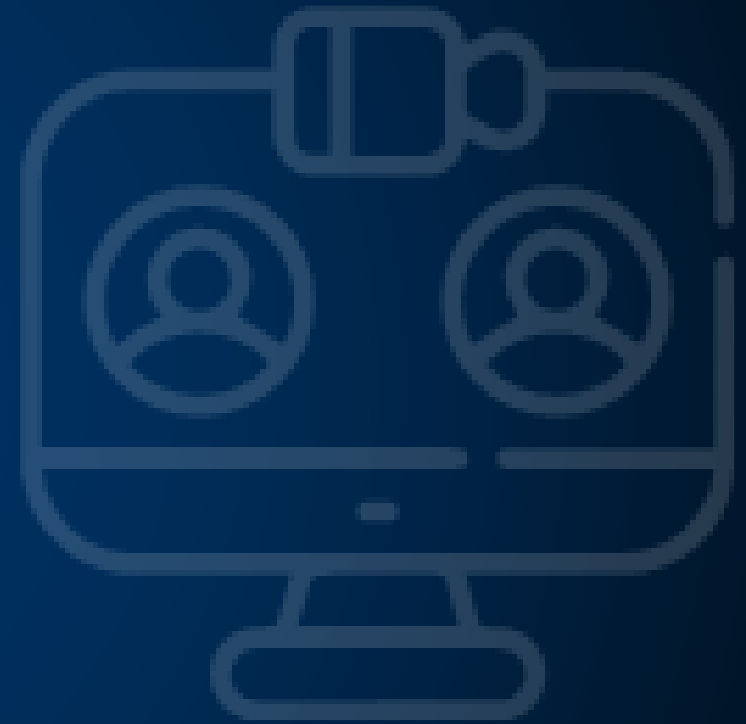
The True IP PBX with Video Conferencing

*astTECS IP PBX is developed to meet the voice and data convergence requirements necessary to run your business. With its advanced features, *astTECS IP PBX can reduce cost, increase productivity and connect remote offices and teleworkers. It enables your business to be flexible, innovative and competitive.

*astTECS

Product Bundles							
Components	Models						
	e25	e50	e100	e200	e300	e500	e1000
FXO (Analog)	Optional	Optional	Optional	Optional	Optional	Optional	Optional
PRI (ISDN)	1	1	1	2	2	3	4
IP Extension (SIP)	25	50	100	200	300	500	1000
FXS (Analog)	Optional	Optional	Optional	Optional	Optional	Optional	Optional
Trunk Calls	5	10	30	45	60	90	120
SIP Trunks	5	10	30	45	60	90	120
No. of Participants – Video Conference	NA	NA	Cloud	Cloud	Cloud	Cloud	Cloud
	Redundancy						
Power	NA	NA	Optional	Optional	Optional	Optional	Optional
Failover	NA	NA	Optional	Optional	Optional	Optional	Optional
Interface (PRI)	NA	NA	Optional	Optional	Optional	Optional	Optional
Hard Disk	NA	NA	Optional	Optional	Optional	Optional	Optional

Video Conference & Meeting Room Solutions



Neat

Neat is a video technology company providing a complete portfolio of pioneering devices that address any space in today's modern workplace.

Neat devices natively support Microsoft Teams, Zoom and a range of compelling business applications.

neat.

Meet, Create and Collaborate Better.



Neat Bar self-activates the moment you walk in the room, immediately turning on your meeting room monitor and checking you into the room.

Neat Bar Pro packs a stack of tech into a simple and elegant slimline device capable of driving three large screens. It enables you to see people and content together more clearly.



Neat

Neat Board responds to your presence and automatically wakes up the moment you walk into the room.



Neat Board 50 features a 4k 50" multi-touch LCD screen. It brings your work and the people you work with to life by precisely directing light and color.

Neat Frame automatically frames you with a high resolution 113° field of view and 4x zoom, whether you're sitting, standing, or moving around.



Neat Pad ensures any meeting room is always ready. You can add multiple Neat Pads so that everyone has access to its controls from anywhere around the table.



Neat Center is a companion device that lets remote meeting attendees follow the conversation more closely by clearly hearing and seeing everyone in the room.



Video Devices Solution

Microsoft Teams Rooms / ZOOM & BYOD Meeting Kit

<p>Cover different size of meeting rooms</p>						
	<p>Focus and Small room</p>	<p>Huddle and Small room</p>	<p>Medium meeting room</p>	<p>Large meeting room</p>	<p>Extra-Large meeting room</p>	
<p>MTR system on Windows</p>	<p>MVC320</p>	<p>MVC400</p>	<p>MVC640</p>	<p>MVC660</p>	<p>MVC840</p>	<p>MVC940</p>
<p>MTR system on Android</p>	<p>A20</p>	<p>A20 - CTP18 touch panel</p>	<p>A30 - CTP18 touch panel</p>			
<p>USB-BYOD Meeting Kit</p>	<p>UVC30-CP900-BYOD Kit</p>	<p>UVC40-BYOD Kit</p>	<p>UVC84-BYOD Kit</p>	<p>UVC84-BYOD Kit</p>	<p>UVC84/86-BYOD Kit</p>	

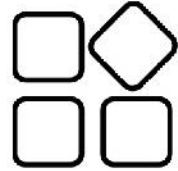
Yealink

BYOD Meeting Kits Introduction



Cost Effective

Save 2/3 of the price



Multipurpose

Local meeting
Video conferencing



High Compatibility

Skype meeting
Teams meeting
Zoom meeting
...



Simple Deployment

Easy to install
Easy to manage



Service Management Platform



Awards

Tested and Awarded Matrix42 Awards



IT Service Management
SERVIEW GmbH



Client Lifecycle Management
techconsult GmbH



IT Service Desk
techconsult GmbH



#1 Customer Satisfaction
Research in Action GmbH



Cyber Security Solutions & Services
ISG Provider Lens



Digital Workspace
IP Insider Reader's Choice Awards

93% Customer
Satisfaction Rate

10M Daily
Users Worldwide

3X Quicker to
Implement

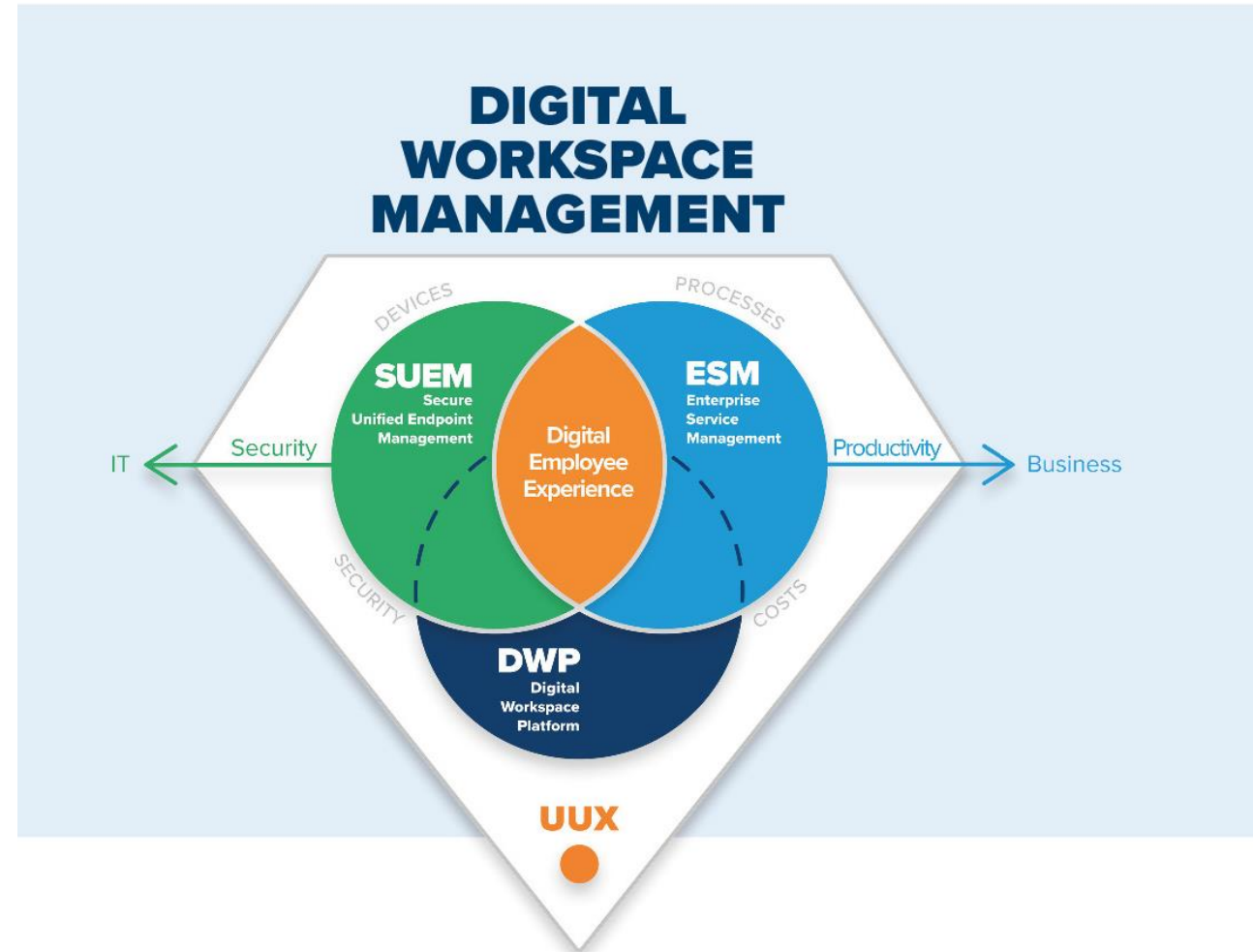
51% ROI
Using our ESM Platform

30 Years
of Experience

Matrix42

Strike the right balance between cost constraints, and efficiency of your IT

- › **Automate** recurring IT tasks such as software distribution, device management, updates, patches, and support requests.
- › **Standardize your services** and make them available via your Self-Service Portal. This allows you to automate approval, provisioning and your critical business services.
- › Benefit from **continuous documentation**. Assign authorizations, install software, and log approval processes in compliance with regulations such as GDPR or CCPA.
- › Improve **transparency and control** across all IT costs such as licenses, contracts, and your cloud solutions.
- › Improve your **productivity** while **reducing your IT costs** to significantly reduce the workload of your IT organization and reduce the number of service requests.



Cyber Security Solutions



ESET



Your Cybersecurity Partner

Reference



MITSUBISHI
MOTORS



Allianz
Suisse



Canon
Canon Marketing Japan Group

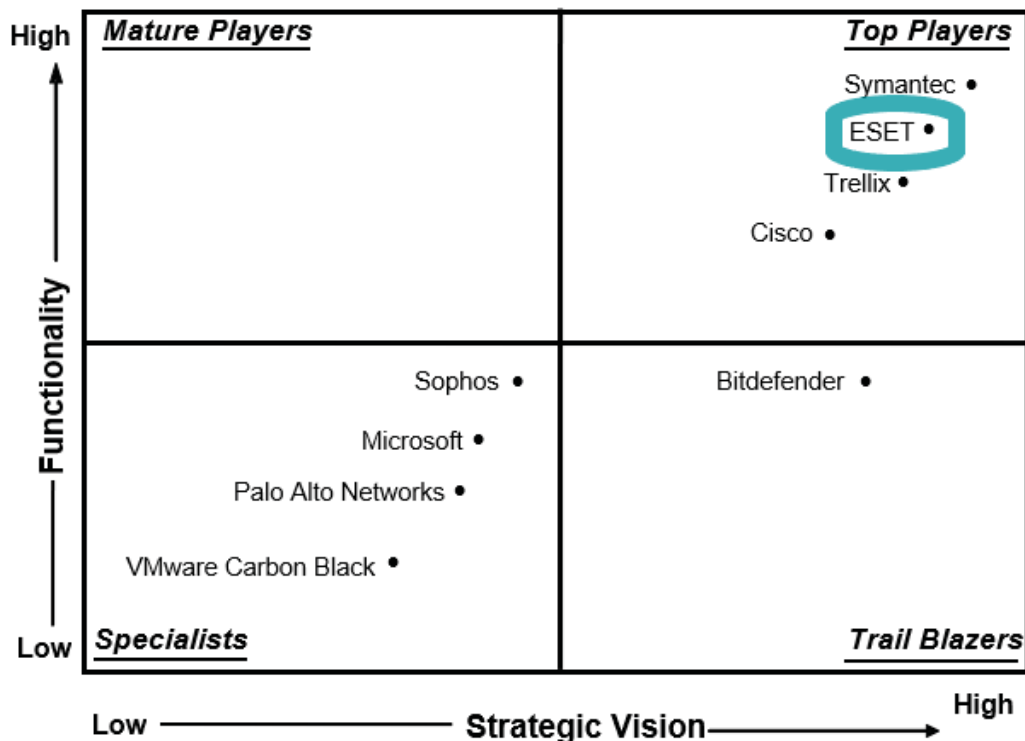


T-Mobile

Radicati APT Protection Market
Quadrant 2023

TOP PLAYER

Radicati Market QuadrantSM



#1

EU Cybersecurity
Company for Business

1Bn+

Internet users protected
by our technology

400K+

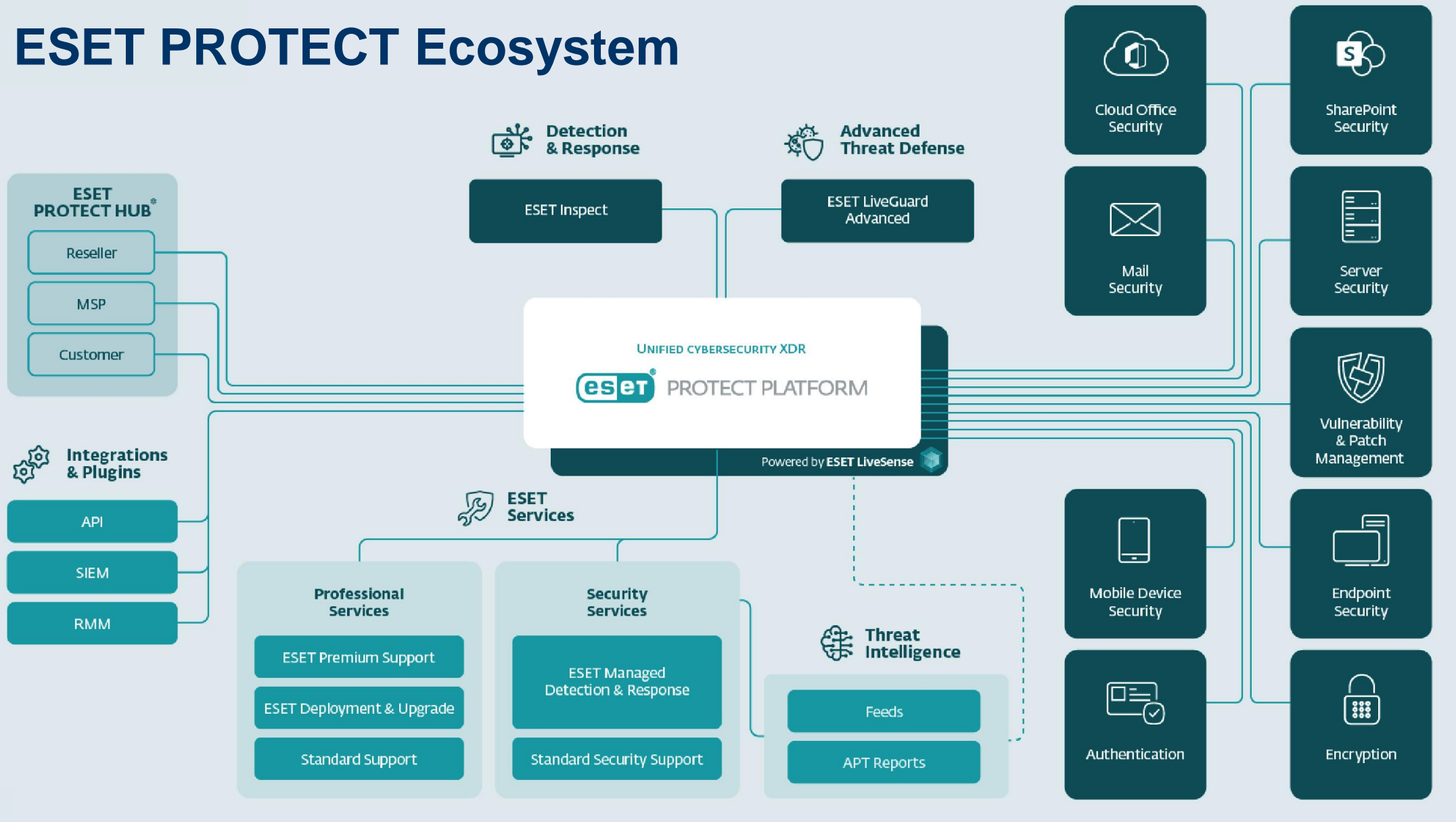
Business customers

110M

Users

Figure 3: APT Protection Market Quadrant, 2023*

ESET PROTECT Ecosystem





Networking & Switching

Product Awards

Editor's Choice



Best Buy



Buy This



Best in Test



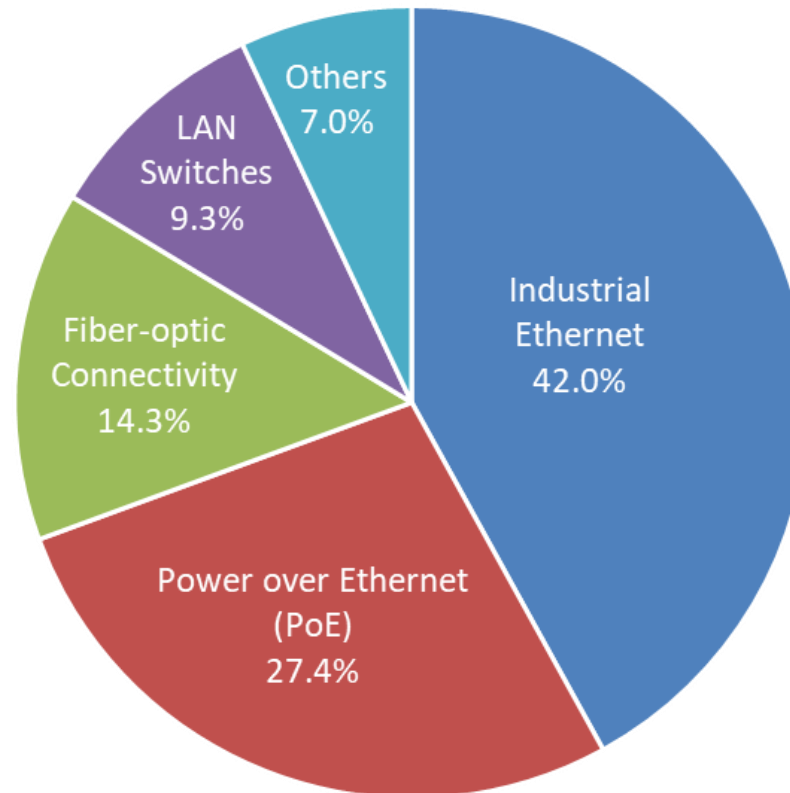
Best Stability



Benchtest One



2021 Revenues Classified by Product



Remarks: "Others" include Network Management System, Wireless LANs, Network Security, Broadband Communication, VoIP, IP Surveillance, Network Peripherals.



Planet

Universal Network Management System



Intercontinental Distribution in more than 140 Countries

Industrial Ethernet



Power over Ethernet



LAN Switches



Fiber-optic Connectivity



5G Networks, Network Security



A Global Leading Brand in Network Infrastructure Solutions

Established in 1993

Publicly listed in TPEX in 2003
(Stock code: 6263)

Capital NT\$625 Million

Concrete R&D Capability;
Made in Taiwan

Distribution Channels in More Than 140 Countries

Committed to ESG Practices and Sustainability

Planet

Universal Network Management Solution

- Centrally manage all wired and wireless networking devices and the surveillance system
- User-friendly Touch Pad Design
- Automatic Nodes Discovery of network topology
- Event Report and Alert
- Intuitive Graphic Dashboard
- Obtained 3 Patents
- Real-time monitoring via cloud-based service



Compliant with various Industrial Protocols to satisfy transmission needs in the Information level, Control level and Device level

- **EN50155, E-Mark certification for Intelligent Transportation System**
- **Modbus TCP, Modbus RTU/ASCII, SCADA, PROFINET**
- **EtherCAT for Industrial Automation**

High Performance and Security

- **ERPS Ring**
- **IEEE 1588**
- **Layer 3 Routing**
- **10G**
- **Cybersecurity**
- **2.5G Fiber Speed**

Information Level

Control Level

Device Level





Data Protection & Recovery Solutions

Vinchin



Backup & Recovery
Innovative Enterprise Backup
Expert

Reference



中国人民银行

- The People's Bank Of China -



The University of Manchester



Supported Environment



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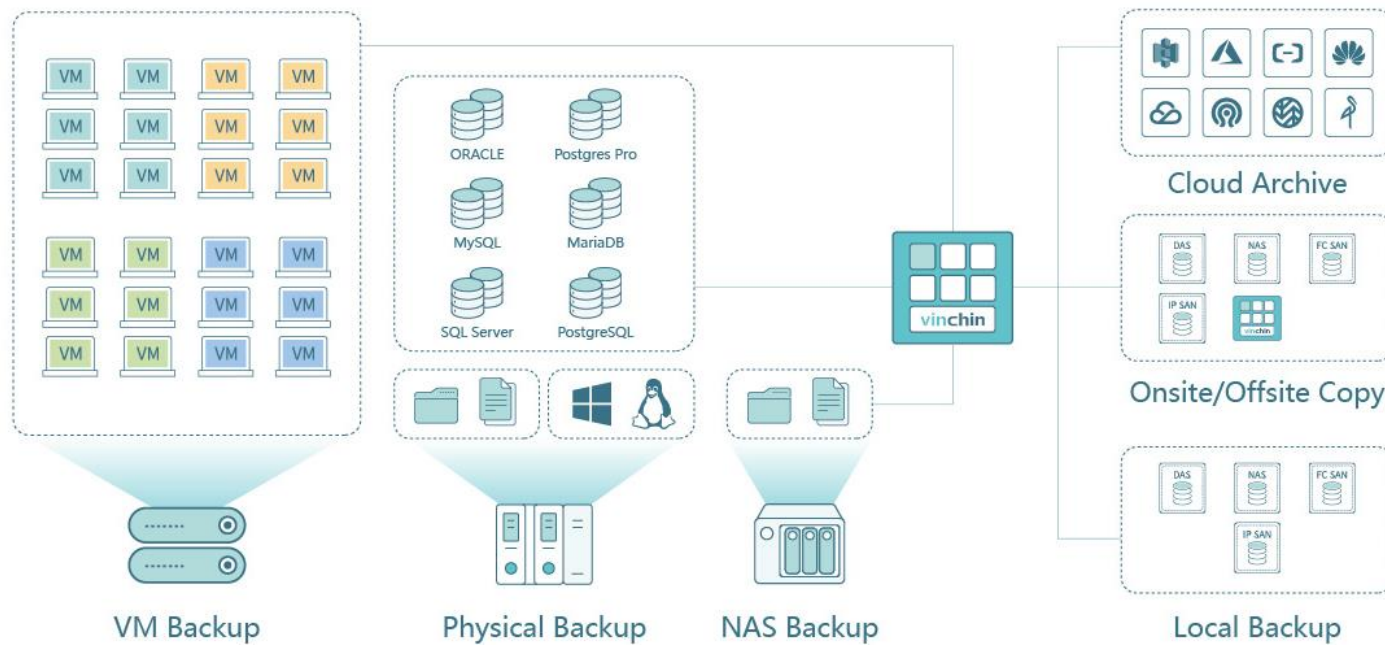
100+
Countries

10K+
Clients

30+
Industries

3M+
Protected VMs

Vinchin



Fast, Reliable Protection for All Workloads

Agentless VM Backup

Image-based, hypervisor-level VM backup for 10+ virtual platforms, no complex agent installation needed. Storage-saving and backup speed guaranteed by a set of advanced features that can be enabled via a simple click. Get a VM backup job started after super-easy configurations.

Database Backup

Automated, reliable application-aware backup for most types of databases. Setup regular full, incremental, and log backup job to run at a user-defined time schedule basis for shorter backup windows, as well as get ready for point-in-time recovery.

Physical Server Backup

Partition-level application-aware Windows/Linux server backup using VSS/COW snapshot technique. Schedule the backup job with flexible backup strategies and a set of advanced features including effective valid data extraction.

Massive File Backup

Make incremental backups of massive unstructured data (million-to-billion level) faster than ever before with multithreaded file scan/transfer and small-size file merging techniques the software offers.

Safetica

safetica

The effortless data loss prevention and insider threat protection

Reference



How Safetica Works?



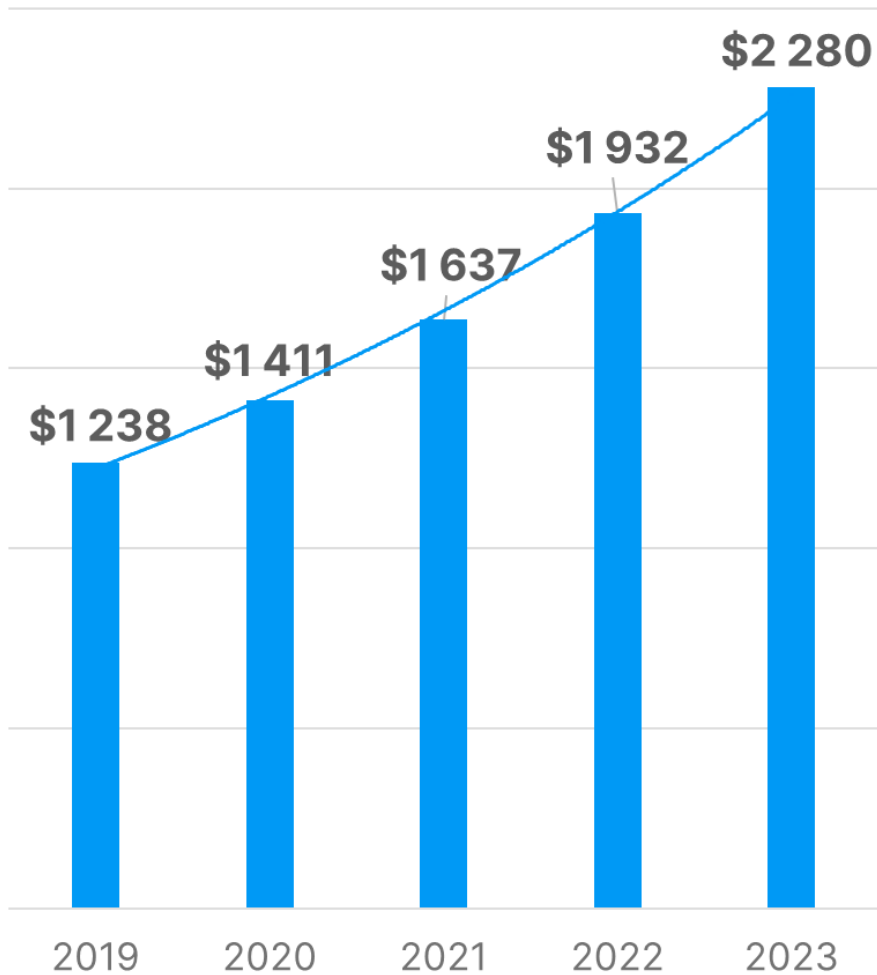
500K+
Protected devices

120+
Countries

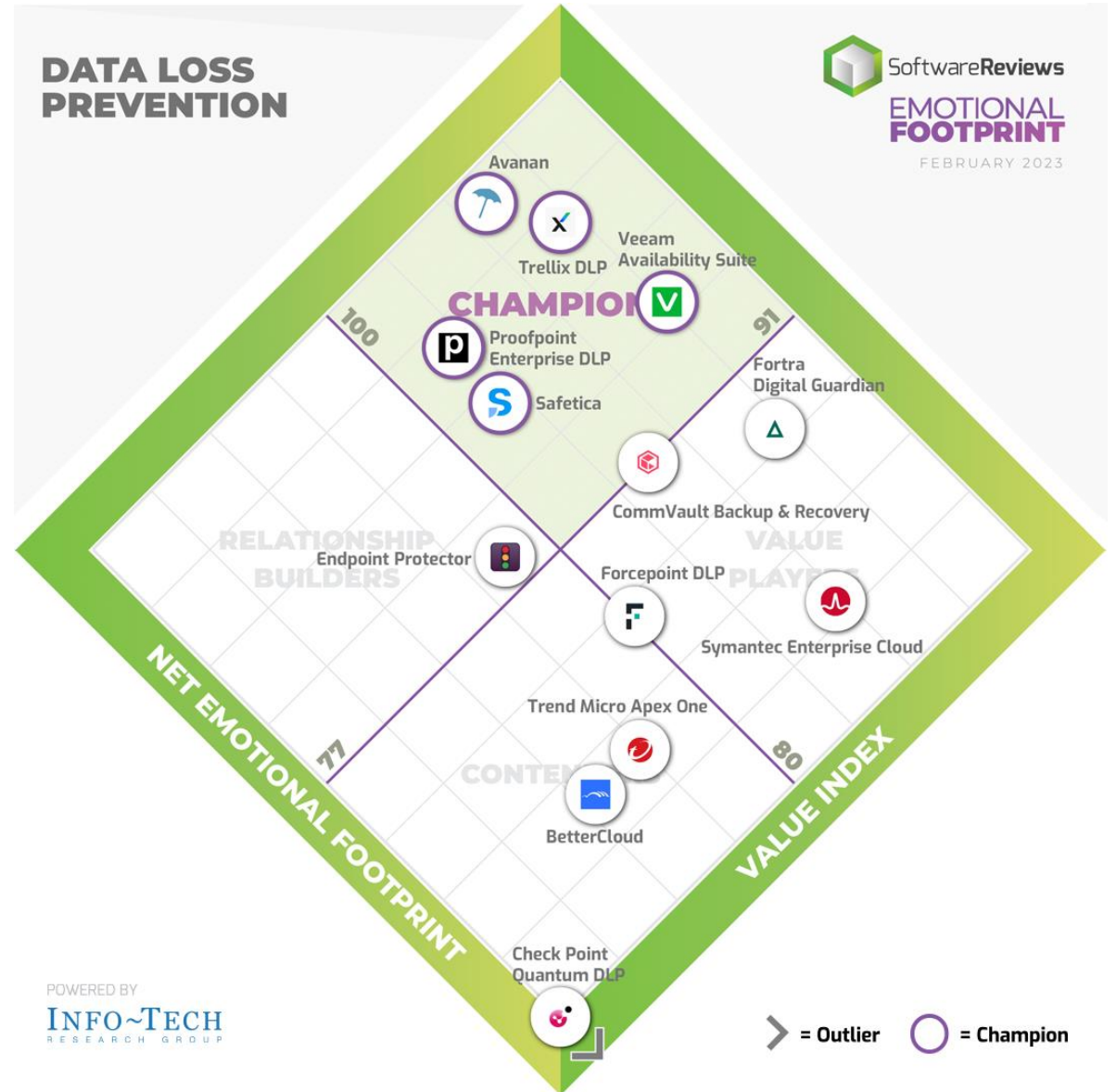
2,300+
Customers



Safetica



(The Radicati Group, Inc., 2019)





ProVAD Reference

Satisfied Clients





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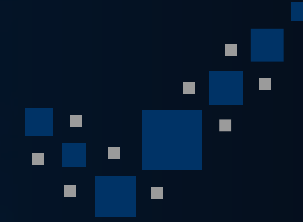
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PROVAD

Thank You

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