



Simplified Communication, Trusted Solutions.

Company Profile



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About us

ProVAD is a leading value-added distributor based in Egypt, delivering next-generation IT solutions that empower businesses to grow securely, efficiently, and intelligently.

We specialize in:

- Collaboration Solutions
- Networking Infrastructure Solutions
- Cybersecurity Solutions
- IT Service Management & Compliance

Vision and Mission

Vision Statement

To lead the evolution of IT distribution by enabling smarter, value-driven partnerships.

We are committed to:

- Expanding our partners' reach through omni-channel strategies — digital, physical, and hybrid.
- Driving shared growth across products, services, and leading technology brands.
- Turning traditional solutions into scalable, subscription-based offerings.
- Delivering immersive, high-quality collaboration experiences that go beyond hardware.

Mission Statement

At ProVAD, we don't just distribute — we deliver complete technology experiences.

We empower our partners with end-to-end enablement, including:

- Solution design and deployment.
- After-sales support, SLAs, and POCs.
- Technical training, workshops, and certifications.
- Strategic alignment with the region's most innovative vendors.

We believe strong partnerships are the foundation of lasting success — and we're here to build that success with every connection we make.





What sets ProVAD apart ??



Solution Design & Consultation

Collaborative engagement to understand business needs and develop scalable, future-ready solutions.



After-Sales Support & SLAs

Tiered support with guaranteed response times, maintenance programs, and direct vendor escalation paths.



Seamless Deployment & Installation

Fast, efficient, and secure implementation by experienced professionals with minimal operational disruption.



Training & Enablement

Workshops, certifications, and knowledge transfer for partner enablement and user success

Why Leading Businesses Choose **ProVAD**

Expertise

Industry-certified team with deep technical knowledge



Partnerships

Authorized distributor of global tech leaders



Customization

Tailored solutions for unique client needs



Reliability

Consistent, responsive support that ensures business continuity



A photograph of two women in a professional setting. One woman, with long dark hair, is smiling and pointing at a whiteboard with a marker. The other woman, with long blonde hair, is looking at her. The background shows a modern office with large windows.

Impact in Numbers

1110+

Satisfied
End Users

290+

Projects
Completed

490+

Partners
Empowered

50+

Industry
Workshops



One Goal. Four **Expert Teams** Seamless Execution.

At ProVAD, our people are our greatest asset. Our multidisciplinary team brings together decades of combined experience across the IT ecosystem—from architecture and design to deployment and lifecycle support.

Meet the **Experts** Behind Our Solutions



Pre-Sales & Solution Design

Design tailored IT strategies, lead PoCs, and align technology with business goals.



Engineering & Delivery Team

Certified professionals who deploy, integrate, and optimize solutions with precision.



Sales & Partner Success Team

Builds strong relationships, delivers strategic support, and drives growth for our partners.



Support & After-Sales Services

Ensures performance with SLA-backed support, maintenance, and technical assistance.

Our Vendors

Yealink

 Yeastar

 **PLANET**
Networking & Communication

neat.

kaspersky

 **eset**[®]

MATRIX42

safetica

vinchin



Collaboration Solutions

Voice over Internet Protocol (VoIP)
Call center solutions
Video Conferencing Solutions
IP Phones
Headsets



Our Solutions



Networking Solutions

Industrial Ethernet
Media Conversion
LAN Switching
Wireless LAN



Cyber Security Solutions

Cybersecurity
Small Office Security (SMBs & SMEs)
Data loss prevention
Data backup recovery)



IT Service Management & Compliance

Service management platform
Enterprises solutions

Solution Design & Deployment **Journey**



Yealink

IP Phone and Call Center
Solutions
Headsets
Video Conference & Meeting
Room

Neat

Video Conference &
Meeting Room
neat Pulse

Kaspersky

Home Security Solutions
Small & Medium Business
(SMB)

Eest

eset protect entry
eset protect advanced
eset protect complete
eset protect enterprise
eset protect elite
eset protect MDR

Safitica

ESSENTIALS
PRO

Yeastar

IP PBX & Call Center
solutions
Hospitality & Hotel
solutions
Gateways

Planet

Industrial ethernet
Lan switches
Media conversion
Voice over internet
protocol
Broadband
communication

Vinchin

Backup & Recovery
(VBR)
Vinchin DR Disaster
Recovery

MATRIX

ESM
ESM
DWP



End-to-End IT Excellence

ProVAD provides end-to-end IT services — from assessment to implementation and support — helping partners enhance performance, reduce risk, and deliver long-term value to their clients.

1

ASSESSMENT

We evaluate IT infrastructure to identify gaps, risks, and opportunities, delivering a strategic roadmap aligned with your client's goals.

2

IMPLEMENTATION

From planning to rollout, our experts ensure secure, efficient deployment of IT systems with minimal downtime and maximum impact.

3

MIGRATION

We manage seamless transitions to new platforms or the cloud, ensuring secure data transfer and minimal business disruption.

4

ONGOING SUPPORT

Our proactive support keeps systems secure and optimized through monitoring, maintenance, and expert assistance when needed.



Partner with ProVAD

Join our Partner Program for access to top IT solutions, expert support, and co-branded tools, partnering with global tech leaders to help you scale confidently.



Why Partner with Us

Global Vendor Access

Offer solutions from Yealink, Yeastar, ESET, Matrix42, and more.

Complete IT Services

From assessment to support, we back you at every stage.

Marketing & Sales Kits

Use co-branded tools, campaigns, and lead generation support.

Technical & Pre-Sales Support

Work with certified engineers to design and deliver smart solutions.

Flexible Credit Terms

Grow confidently with financial support.

Ongoing Training

Vendor-certified programs and workshops for your team.

Stock Availability

Count on reliable local inventory and fast delivery.

Lead Generation Support

Gain qualified leads through joint marketing and digital outreach.

Partner Tiers

GROWTH

Training and
foundational tools

Entry-level pricing
and assets.

Ideal for new resellers.

STRATEGIC

Strategic support and
visibility.

Early product access
and events.

Top-tier resources
and management.

LAUNCH

Better pricing and co-
marketing.

Sales training and lead
referrals.

Built for expanding
partners.

Grow with ProVAD. Become a Partner Today.

START NOW



What's the Next Milestone?

*You've seen what we deliver.
Now imagine what's next and let's
build it.*



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